Your Logo
Will Be
Placed Here

CYBERSECURITY AND DATA PROTECTION PROGRAM (CDPP)

Payment Card Industry Data Security Standard
PCI DSS v4.0
Self-Assessment Questionnaire (SAQ) B

ACME Consulting Enterprises, LLC

CDPP
Cybersecurity & Data Protection Program

Table of Contents

INTRODUCTION

The Cybersecurity and Data Protection Program (CDPP) provides definitive information on the prescribed measures used to establish and enforce the Payment Card Industry Data Security Standard (PCI DSS) compliance program at ACME Consulting Enterprises, LLC (ACME).

ACME is committed to protecting its employees, partners, clients and ACME from damaging acts that are intentional or unintentional. Effective security is a team effort involving the participation and support of every entity that interacts with ACME data and systems, applications and services. Therefore, it is the responsibility of both ACME personnel and third-parties to be aware of and adhere to ACME's cybersecurity and data protection requirements.

Protecting ACME data and the systems that collect, process and maintain this data is of critical importance. Commensurate with risk, security and privacy measures must be implemented to guard against unauthorized access to, alteration, disclosure or destruction of data and systems, applications and services. This also includes protection against accidental loss or destruction. The security of systems, applications and services must include controls and safeguards to offset possible threats, as well as controls to ensure confidentiality, integrity and availability:

- Confidentiality – This addresses preserving authorized restrictions on access and disclosure to authorized users and services, including means for protecting personal privacy and proprietary information.
- Integrity – This addresses protecting against improper modification or destruction, including ensuring non-repudiation and authenticity.
- Availability – This addresses timely, reliable access to data, systems and services for authorized users, services and processes.

POLICY OVERVIEW

To ensure an acceptable level of cybersecurity risk, ACME is required to design, implement and maintain a coherent set of policies, standards, procedures and guidelines to manage risks to its data and systems.

The CDPP addresses the policies, standards and guidelines. Data / process owners, in conjunction with asset custodians, are responsible for creating, implementing and updated operational procedures to comply with CDPP requirements.

ACME users must protect and ensure the Confidentiality, Integrity and Availability (CIA) of data and systems, regardless of how its data is created, distributed or stored.

- Security controls will be tailored accordingly so that cost-effective controls can be applied commensurate with the risk and sensitivity of the data and system; and
- Security controls must be designed and maintained to ensure compliance with all legal requirements.

SCOPE & APPLICABILITY

These policies, standards and guidelines apply to all ACME data, systems, activities and assets owned, leased, controlled or used by ACME, its agents, contractors or other business partners on behalf of ACME. These policies, standards and guidelines apply to all ACME employees, contractors, sub-contractors and their respective facilities supporting ACME business operations, wherever ACME cardholder data is stored or processed, including any third-party contracted by ACME to handle, process, transmit, store or dispose of ACME's cardholder data.

Some standards apply specifically to persons with a specific job function (e.g., a System Administrator); otherwise, all personnel supporting ACME business functions shall comply with the standards. ACME departments shall use these standards or may create a more restrictive standard, but none that are less restrictive, less comprehensive or less compliant than these standards.

These policies do not supersede any other applicable law or higher-level company directive or existing labor management agreement in effect as of the effective date of this policy. ACME reserves the right to revoke, change or supplement these policies, standards and guidelines at any time without prior notice. Such changes must be effective immediately upon approval by management unless otherwise stated.

ACME's documented roles and responsibilities provides a detailed description of ACME user roles and responsibilities, regarding cybersecurity-related use obligations.

POLICIES, CONTROLS, STANDARDS, PROCEDURES & GUIDELINES STRUCTURE

ACME's cybersecurity and data protection documentation is comprised of five (5) core components:

(1) Policies are established by the organization's corporate leadership establishes "management's intent" for cybersecurity and data protection requirements that are necessary to support the organization's overall strategy and mission;
(2) Control Objectives identify the technical, administrative and physical protections that are generally tied to a law, regulation, industry framework or contractual obligation;
(3) Standards provide organization-specific, quantifiable requirements for cybersecurity and data protection;
(4) Procedures (also known as Control Activities) establish the defined practices or steps that are performed to meet to implement standards and satisfy controls / control objectives; and
(5) Guidelines are additional guidance that is recommended, but not mandatory.

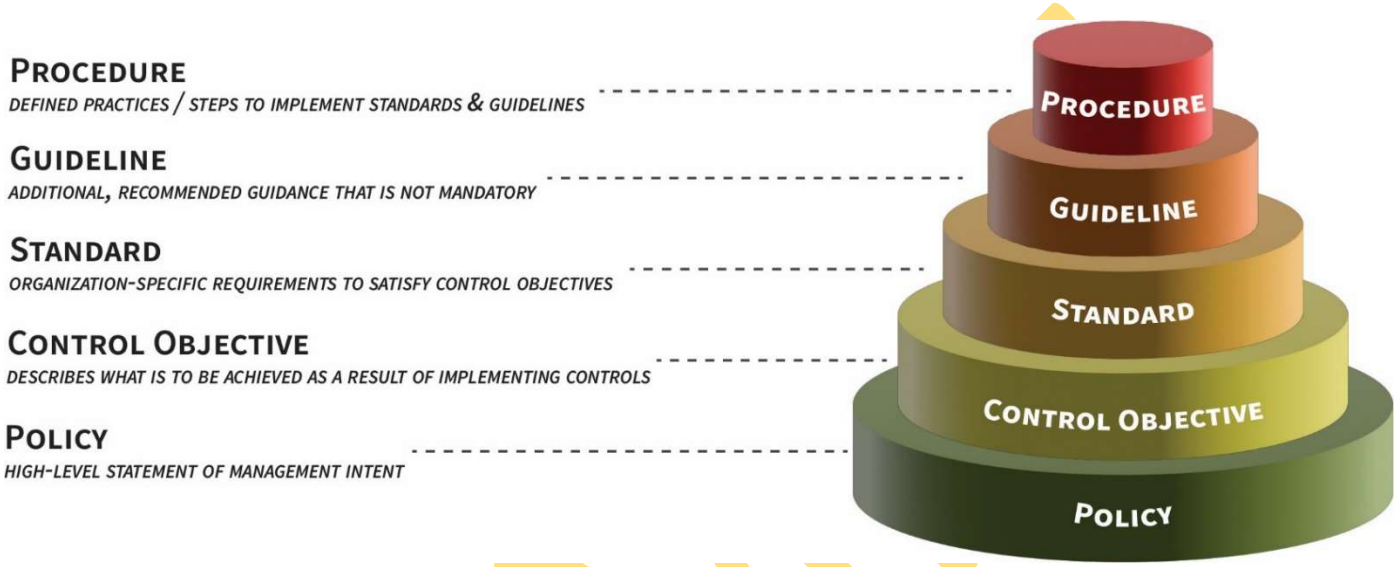

Figure 1: Cybersecurity Documentation Hierarchy

VIOLATIONS OF POLICIES, STANDARDS AND/OR PROCEDURES

Any ACME user found to have violated any policy, standard or procedure may be subject to disciplinary action, up to and including termination of employment. Violators of local, state, Federal and / or international law may be reported to the appropriate law enforcement agency for civil and / or criminal prosecution.

EXCEPTION TO STANDARDS

While every exception to a standard potentially weakens protection mechanisms for ACME systems and underlying data, occasionally exceptions will exist. When requesting an exception, users must submit a business justification for deviation from the standard in question.

UPDATES TO POLICIES & STANDARDS

Updates to the Cybersecurity and Data Protection Program (CDPP) will be announced to employees via management updates or email announcements. Changes will be noted in the Record of Changes to highlight the pertinent changes from the previous policies, procedures, standards and guidelines.

KEY TERMINOLOGY

For PCI DSS-specific terminology, the **PCI Security Standards Council's Glossary** is the authoritative source for terminology definitions.[1] For other cybersecurity terminology, the National Institute of Standards and Technology (NIST) IR 7298, *Glossary of Key Information Security Terms*, is the alternative reference document that ACME uses to define common cybersecurity terms. [2] Key terminology to be aware of includes:

Adequate Security. A term describing protective measures that are commensurate with the consequences and probability of loss, misuse or unauthorized access to or modification of information.

[1] *PCI SSC Glossary - https://www.pcisecuritystandards.org/pci_security/glossary*
[2] *NIST IR 7298 - https://nvlpubs.nist.gov/nistpubs/ir/2019/NIST.IR.7298r3.pdf*

Asset: A term describing any data, device, application, service or other component of the environment that supports information-related activities. An asset is a resource with economic value that a ACME owns or controls.

Asset Custodian: A term describing a person or entity with the responsibility to assure that the assets are properly maintained, are used for the purposes intended and that information regarding the equipment is properly documented.

Cardholder Data Environment (CDE): A term describing the area of the network that possesses cardholder data or sensitive authentication data and those systems and segments that directly attach or support cardholder processing, storage, or transmission. Adequate network segmentation, which isolates systems that store, process, or transmit cardholder data from those that do not, may reduce the scope of the cardholder data environment and thus the scope of the PCI assessment

Cloud Computing. A term describing a technology infrastructure model for enabling ubiquitous, convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction. It also includes commercial offerings for Software-as-a-Service (SaaS), Infrastructure-as-a-Service (IaaS) and Platform-as-a-Service (PaaS).

Control: A term describing any management, operational or technical method that is used to manage risk. Controls are designed to monitor and measure specific aspects of standards to help ACME accomplish stated goals or objectives. All controls map to standards, but not all standards map to Controls.

Control Objective: A term describing targets or desired conditions to be met that are designed to ensure that policy intent is met. Where applicable, Control Objectives are directly linked to an industry-recognized leading practice to align ACME with accepted due diligence and due care requirements.

Cybersecurity / Information Security: A term that covers the protection of information against unauthorized disclosure, transfer, modification or destruction, whether accidental or intentional. The focus is on the Confidentiality, Integrity, Availability and Safety (CIAS) of data.

Data: A term describing an information resource that is maintained in electronic or digital format. Data may be accessed, searched or retrieved via electronic networks or other electronic data processing technologies. *Annex 1: Data Classification & Handling Guidelines* provides guidance on data classification and handling restrictions.

Data Controller. A term describing the privacy stakeholder (or privacy stakeholders) that determines the purposes and means for processing Personal Data (PD) other than natural persons who use data for personal purposes

Data Principle. A term describing the natural person to whom the Personal Data (PD) relates

Encryption: A term describing the conversion of data from its original form to a form that can only be read by someone that can reverse the encryption process. The purpose of encryption is to prevent unauthorized disclosure of data.

Guidelines: A term describing recommended practices that are based on industry-recognized leading practices. Unlike Standards, Guidelines allow users to apply discretion or leeway in their interpretation, implementation or use.

Information Technology (IT). A term includes computers, ancillary equipment (including imaging peripherals, input, output and storage devices necessary for security and surveillance), peripheral equipment designed to be controlled by the central processing unit of a computer, software, firmware and similar procedures, services (including support services) and related resources.

Least Privilege: A term describing the theory of restricting access by only allowing users or processes the least set of privileges necessary to complete a specific job or function.

Personal Data / Personal Information (PD). A term describing any information relating to an identified or identifiable natural person ("data subject"); an identifiable person is one who can be identified, directly or indirectly, in particular by reference to an identifier such as a name, an identification number, location data, online identifier or to one or more factors specific to the physical, physiological, genetic, mental, economic, cultural or social identity of that person.[3]

[3] *European Union General Data Protection Requirement – Article 4 (1)*

PCI DSS SECTION 2: PROTECT ACCOUNT DATA

POLICY: DATA PROTECTION & HANDLING

Management Intent: The purpose of the data protection & handling policy is to ensure that technology assets are properly classified and measures are implemented to protect ACME's data from unauthorized disclosure, regardless if it is being transmitted or stored. Applicable statutory, regulatory and contractual compliance obligations dictate the safeguards that must be in place to protect the confidentiality, integrity and availability of data.

Policy: In accordance with all applicable statutory, regulatory and contractual obligations for cybersecurity and data protection, ACME shall implement and maintain appropriate administrative, technical and physical security measures to protect the confidentiality, integrity and availability of its data, regardless if the data is in hardcopy or digital form. ACME shall utilize methods of sanitizing or destroying digital and physical media so that data recovery is technically infeasible.

Supporting Documentation: This policy is supported by the following control objectives, standards and guidelines.

PRINCIPLE REQUIREMENT #3: PROTECT STORED ACCOUNT DATA

Protection methods such as encryption, truncation, masking, and hashing are critical components of account data protection. If an intruder circumvents other security controls and gains access to encrypted account data, the data is unreadable without the proper cryptographic keys and is unusable to that intruder. Other effective methods of protecting stored data should also be considered as potential risk-mitigation opportunities. For example, methods for minimizing risk include not storing account data unless necessary, truncating cardholder data if full Primary Account Number (PAN) is not needed, and not sending unprotected PANs using end-user messaging technologies such as e-mail and instant messaging.

If account data is present in non-persistent memory (e.g., RAM, volatile memory), encryption of account data is not required. However, proper controls must be in place to ensure that memory maintains a non-persistent state. Data should be removed from volatile memory once the business purpose (e.g., the associated transaction) is complete. In the case that data storage becomes persistent, all applicable PCI DSS Requirements will apply including encryption of stored data.

REQUIREMENT 3.1

Processes and mechanisms for protecting stored account data are defined and understood.

DEFINED APPROACH REQUIREMENT 3.1.1

Control Objective: Expectations, controls, and oversight for meeting activities within Requirement 3 are defined and adhered to by affected personnel. All supporting activities are repeatable, consistently applied, and conform to management's intent.

PCI DSS Requirement Description: All security policies and operational procedures that are identified in Requirement 3 are:

- Documented.
- Kept up to date.
- In use.
- Known to all affected parties.

Standard: The Cybersecurity and Data Protection Program (CDPP) document represents the consolidation of ACME's PCI DSS-specific policies and standards. The CDPP is endorsed by ACME's executive management and shall be:

(a) Disseminated to the appropriate parties to ensure all affected personnel are made aware of and understand their applicable requirements to protect cardholder data;
(b) Reviewed and updated on no less than an annual basis, or as business/technology changes require modifications to the CDPP, to ensure proper coverage for applicable PCI DSS requirements;
(c) Enforced by ACME personnel through "business as usual" secure practices in the form of Standardized Operating Procedures (SOP) that shall be developed, enforced and maintained at the control operator level;
(d) Enforced through ACME's supply chain in the form of contractual requirements with those third-parties that have the ability to directly or indirectly influence the confidentiality, integrity and/or availability of cardholder data.

Guidelines: It is important to update policies and procedures as needed to address changes in processes, technologies, and business objectives.

- Security policies define the entity's security objectives and principles.
- Operational procedures describe how to perform activities, and define the controls, methods, and processes that are followed to achieve the desired result in a consistent manner and in accordance with policy objectives.

REQUIREMENT 3.3
Sensitive Authentication Data (SAD) is not stored after authorization.

DEFINED APPROACH REQUIREMENT 3.3.1
Control Objective: *[not provided by the PCI Security Standards Council for this requirement. No customized approach objective is available]*

PCI DSS Requirement Description: Sensitive Authentication Data (SAD) is not retained after authorization, even if encrypted. All sensitive authentication data received is rendered unrecoverable upon completion of the authorization process.

Standard: Data/process owners and asset custodians must ensure Sensitive Authentication Data (SAD) is not stored after authorization, even if it is encrypted. ACME is prohibited from storing:

(a) The full contents of any track:
    1. Tracks are from the magnetic stripe located on the back of a card, equivalent data contained on a chip or elsewhere; and
    2. This data is alternatively called the full track, track, track 1, track 2 and magnetic-stripe data;
(b) Storing the card verification code or value (three-digit or four-digit number printed on the front or back of a payment card) used to verify card-not-present transactions; and
(c) Storing the Personal Identification Number (PIN) or the encrypted PIN block.

Guidelines: This requirement does not apply to issuers and companies that support issuing services (where SAD is needed for a legitimate issuing business need) and have a business justification to store the sensitive authentication data.

SAD is very valuable to malicious individuals as it allows them to generate counterfeit payment cards and create fraudulent transactions. Therefore, the storage of SAD upon completion of the authorization process is prohibited.

Sensitive authentication data includes the data cited in Requirements 3.3.1.1 through 3.3.1.3.

DEFINED APPROACH REQUIREMENT 3.3.1.1
Control Objective: *[not provided by the PCI Security Standards Council for this requirement. No customized approach objective is available]*

PCI DSS Requirement Description: The full contents of any track are not retained upon completion of the authorization process.

Standard: ACME prohibits the full contents of any track from being retained upon completion of the authorization process. Data/process owners and asset custodians must configure system components to prohibit the storing of:

(a) The full contents of any track:
    1. Tracks are from the magnetic stripe located on the back of a card, equivalent data contained on a chip or elsewhere; and
    2. This data is alternatively called the full track, track, track 1, track 2 and magnetic-stripe data;
(b) Storing the card verification code or value (three-digit or four-digit number printed on the front or back of a payment card) used to verify card-not-present transactions; and
(c) Storing the Personal Identification Number (PIN) or the encrypted PIN block.

Guidelines: If full contents of any track (from the magnetic stripe on the back of a card if present, equivalent data contained on a chip, or elsewhere) is stored, malicious individuals who obtain that data can use it to reproduce payment cards and complete fraudulent transactions.

Full track data is alternatively called full track, track, track 1, track 2, and magnetic-stripe data. Each track contains a number of data elements, and this requirement specifies only those that may be retained post-authorization.

PCI DSS Section 4: Implement Strong Access Control Measures

Policy: Identity & Access Management

Management Intent: The purpose of the Identification & Access Management (IAM) policy is to implement the concept of "least privilege" through limiting access to ACME's systems and data to authorized users only.

Policy: ACME shall implement and maintain the principle of "least privilege" within logical access control mechanisms so that only authorized users can gain access to ACME's systems and data.

Supporting Documentation: This policy is supported by the following control objectives, standards and guidelines.

Principle Requirement #7: Restrict Access To System Components and Cardholder Data By Business Need To Know

Unauthorized individuals may gain access to critical data or systems due to ineffective access control rules and definitions. To ensure critical data can only be accessed by authorized personnel, systems and processes must be in place to limit access based on need to know and according to job responsibilities.

- "Access" or "access rights" are created by rules that provide users access to systems, applications, and data, while "privileges" allow a user to perform a specific action or function in relation to that system, application, or data. For example, a user may have access rights to specific data, but whether they can only read that data, or can also change or delete the data is determined by the user's assigned privileges.
- "Need to know" refers to providing access to only the least amount of data needed to perform a job.
- "Least privileges" refers to providing only the minimum level of privileges needed to perform a job.

These requirements apply to user accounts and access for employees, contractors, consultants, and internal and external vendors and other third parties (e.g., for providing support or maintenance services). Certain requirements also apply to application and system accounts used by the entity (also called "service accounts").

Requirement 7.2

Access to system components and data is appropriately defined and assigned.

Defined Approach Requirement 7.2.2

Control Objective: Access to systems and data is limited to only the access needed to perform job functions, as defined in the related access roles.

PCI DSS Requirement Description: Access is assigned to users, including privileged users, based on:

- Job classification and function.
- Least privileges necessary to perform job responsibilities.

Standard: ACME's Chief Information Officer (CIO), or the CIO's designated representative(s) for Identity and Access Management (IAM), must develop and implement Role-Based Access Control (RBAC) to enforce the "principle of least privilege" so that only authorized individuals have access to information or functionality based on a legitimate business need, as defined by the user's role and responsibilities at ACME. RBAC must:

(a) Assign individuals the least privileges necessary for the operability of system(s), application(s) and/or processes based on the individual's designated role and responsibilities; and
(b) Be set to "deny all" unless specifically allowed, based on a user's need to know.

Guidelines: RBAC is a type of Discretionary Access Control (DAC). Assigning least privileges helps prevent users without sufficient knowledge about the application from incorrectly or accidentally changing application configuration or altering its security settings. Enforcing least privilege also helps to minimize the scope of damage if an unauthorized person gains access to a user ID. Access rights are granted to a user by assignment to one or several functions. Assess is assigned depending on the specific user functions and with the minimum scope required for the job.

Entities may wish to consider use of Privileged Access Management (PAM), which is a method to grant access to privileged accounts only when those privileges are required, immediately revoking that access once they are no longer needed.

- SUPPLEMENTAL DOCUMENTATION -

CYBERSECURITY & DATA PROTECTION PROGRAM (CDPP)

ANNEXES, TEMPLATES & REFERENCES

Version 2022.1

CDPP
Cybersecurity & Data Protection Program

TABLE OF CONTENTS

ANNEX 1: DATA CLASSIFICATION & HANDLING GUIDELINES

DATA CLASSIFICATION

Information assets are assigned a sensitivity level based on the appropriate audience for the information. If the information has been previously classified by regulatory, legal, contractual, or company directive, then that classification will take precedence. The sensitivity level then guides the selection of protective measures to secure the information. All data are to be assigned one of the following four sensitivity levels:

CLASSIFICATION	DATA CLASSIFICATION DESCRIPTION	
RESTRICTED	Definition	Restricted information is highly valuable, highly sensitive business information and the level of protection is dictated externally by legal and/or contractual requirements. Restricted information must be limited to only authorized employees, contractors, and business partners with a specific business need.
	Potential Impact of Loss	· **SIGNIFICANT DAMAGE** would occur if Restricted information were to become available to unauthorized parties either internal or external to [Company Name].
		· Impact could include negatively affecting [Company Name]'s competitive position, violating regulatory requirements, damaging the company's reputation, violating contractual requirements, and posing an identity theft risk.
CONFIDENTIAL	Definition	Confidential information is highly valuable, sensitive business information and the level of protection is dictated internally by [Company Name]
	Potential Impact of Loss	· **MODERATE DAMAGE** would occur if Confidential information were to become available to unauthorized parties either internal or external to [Company Name].
		· Impact could include negatively affecting [Company Name]'s competitive position, damaging the company's reputation, violating contractual requirements, and exposing the geographic location of individuals.
INTERNAL USE	Definition	Internal Use information is information originated or owned by [Company Name], or entrusted to it by others. Internal Use information may be shared with authorized employees, contractors, and business partners who have a business need, but may not be released to the general public, due to the negative impact it might have on the company's business interests.
	Potential Impact of Loss	· **MINIMAL or NO DAMAGE** would occur if Internal Use information were to become available to unauthorized parties either internal or external to [Company Name].
		· Impact could include damaging the company's reputation and violating contractual requirements.
PUBLIC	Definition	Public information is information that has been approved for release to the general public and is freely shareable both internally and externally.
	Potential Impact of Loss	· **NO DAMAGE** would occur if Public information were to become available to parties either internal or external to [Company Name].
		· Impact would not be damaging or a risk to business operations.

LABELING

Labeling is the practice of marking a system or document with its appropriate sensitivity level so that others know how to appropriately handle the information. There are several methods for labeling information assets.

- **Printed**. Information that can be printed (e.g., spreadsheets, files, reports, drawings, or handouts) should contain one of the following confidentiality symbols in the document footer on every printed page (see below), or simply the words if the graphic is not technically feasible. The exception for labeling is with marketing material since marketing material is primarily developed for public release.
- **Displayed**. Restricted or Confidential information that is displayed or viewed (e.g., websites, presentations, etc.) must be labeled with its classification as part of the display.

GENERAL ASSUMPTIONS

- Any information created or received by [Company Name] employees in the performance of their jobs at is Internal Use, by default, unless the information requires greater confidentiality or is approved for release to the general public.
- Treat information that is not assigned a classification level as "Internal Use" at a minimum and use corresponding controls.
- When combining information with different sensitivity levels into a single application or database, assign the most restrictive classification of the combined asset. For example, if an application contains Internal Use and Confidential information, the entire application is Confidential.
- Restricted, Confidential and Internal Use information must never be released to the general public but may be shared with third parties, such as government agencies, business partners, or consultants, when there is a business need to do so, and the appropriate security controls are in place according to the level of classification.
- You may not change the format or media of information if the new format or media you will be using does not have the same level of security controls in place. For example, you may not export Restricted information from a secured database to an unprotected Microsoft Excel spreadsheet.

PERSONAL DATA (PD)

PD is any information about an individual maintained by [Company Name] including any information that:

- Can be used to distinguish or trace an individual's identity, such as name, social security number, date and place of birth, mother's maiden name, or biometric records; and
- Is linked or linkable to an individual, such as medical, educational, financial, and employment information.

Sensitive PD (sPD) is always PD, but PD is not always sPD. Examples of PD include, but are not limited to:

- Name
  - Full name;
  - Maiden name;
  - Mother's maiden name; and
  - Alias(es);
- Personal Identification Numbers
  - Social Security Number (SSN);
  - Passport number;
  - Driver's license number;
  - Taxpayer Identification Number (TIN), and
  - Financial account or credit card number;
- Address Information
  - Home address; and
  - Personal email address;
- Personal Characteristics
  - Photographic image (especially of the face or other identifying characteristics, such as scars or tattoos);
  - Fingerprints;
  - Handwriting, and

DATA HANDLING GUIDELINES

HANDLING CONTROLS	RESTRICTED	CONFIDENTIAL	INTERNAL USE	PUBLIC
Non-Disclosure Agreement (NDA)	▪ NDA is required prior to access by non-[Company Name] employees.	▪ NDA is recommended prior to access by non-[Company Name] employees.	*No NDA requirements*	*No NDA requirements*
Internal Network Transmission (wired & wireless)	▪ Encryption is required ▪ Instant Messaging is prohibited ▪ FTP is prohibited	▪ Encryption is recommended ▪ Instant Messaging is prohibited ▪ FTP is prohibited	*No special requirements*	*No special requirements*
External Network Transmission (wired & wireless)	▪ Encryption is required ▪ Instant Messaging is prohibited ▪ FTP is prohibited ▪ Remote access should be used only when necessary and only with VPN and two-factor authentication	▪ Encryption is required ▪ Instant Messaging is prohibited ▪ FTP is prohibited	▪ Encryption is recommended ▪ Instant Messaging is prohibited ▪ FTP is prohibited	*No special requirements*
Data At Rest (file servers, databases, archives, etc.)	▪ Encryption is required ▪ Logical access controls are required to limit unauthorized use ▪ Physical access restricted to specific individuals	▪ Encryption is recommended ▪ Logical access controls are required to limit unauthorized use ▪ Physical access restricted to specific groups	▪ Encryption is recommended ▪ Logical access controls are required to limit unauthorized use ▪ Physical access restricted to specific groups	▪ Logical access controls are required to limit unauthorized use ▪ Physical access restricted to specific groups
Mobile Devices (iPhone, iPad, MP3 player, USB drive, etc.)	▪ Encryption is required ▪ Remote wipe must be enabled, if possible	▪ Encryption is required ▪ Remote wipe must be enabled, if possible	▪ Encryption is recommended ▪ Remote wipe should be enabled, if possible	*No special requirements*
Email (with and without attachments)	▪ Encryption is required ▪ Do not forward	▪ Encryption is required ▪ Do not forward	▪ Encryption is recommended	*No special requirements*
Physical Mail	▪ Mark "Open by Addressee Only" ▪ Use "Certified Mail" and sealed, tamper- resistant envelopes for external mailings ▪ Delivery confirmation is required ▪ Hand deliver internally	▪ Mark "Open by Addressee Only" ▪ Use "Certified Mail" and sealed, tamper- resistant envelopes for external mailings ▪ Delivery confirmation is required ▪ Hand delivering is recommended over interoffice mail	▪ Mail with company interoffice mail ▪ US Mail or other public delivery systems and sealed, tamper-resistant envelopes for external mailings	*No special requirements*
Printer	▪ Verify destination printer ▪ Attend printer while printing	▪ Verify destination printer ▪ Attend printer while printing	▪ Verify destination printer ▪ Retrieve printed material without delay	*No special requirements*

ANNEX 2: DATA CLASSIFICATION EXAMPLES

The table below shows examples of common data instances that are already classified to simplify the process. This list is not inclusive of all types of data, but it establishes a baseline for what constitutes data sensitivity levels and will adjust to accommodate new types or changes to data sensitivity levels, when necessary.

IMPORTANT: You are instructed to classify data more sensitive than this guide, if you feel that is warranted by the content.

Data Class	Sensitive Data Elements	Public	Internal Use	Confidential	Restricted
Client or Employee Personal Data	Social Security Number (SSN)				X
	Employer Identification Number (EIN)				X
	Driver's License (DL) Number				X
	Financial Account Number				X
	Payment Card Number (credit or debit)				X
	Government-Issued Identification (e.g., passport, permanent resident card, etc.)				X
	Controlled Unclassified Information (CUI)				X
	Birth Date			X	
	First & Last Name		X		
	Age		X		
	Phone and/or Fax Number		X		
	Home Address		X		
	Gender		X		
	Ethnicity		X		
	Email Address		X		
Employee-Related Data	Compensation & Benefits Data				X
	Medical Data				X
	Workers Compensation Claim Data				X
	Education Data			X	
	Dependent or Beneficiary Data			X	
Sales & Marketing Data	Business Plan (including marketing strategy)			X	
	Financial Data Related to Revenue Generation			X	
	Marketing Promotions Development		X		
	Internet-Facing Websites (e.g., company website, social networks, blogs, promotions, etc.)	X			
	News Releases	X			
Networking & Infrastructure Data	Username & Password Pairs				X
	Public Key Infrastructure (PKI) Cryptographic Keys (public & private)				X
	Hardware or Software Tokens (multifactor authentication)				X
	System Configuration Settings			X	
	Regulatory Compliance Data			X	
	Internal IP Addresses			X	
	Privileged Account Usernames			X	
	Service Provider Account Numbers			X	
Strategic Financial Data	Corporate Tax Return Information			X	
	Legal Billings			X	
	Budget-Related Data			X	
	Unannounced Merger and Acquisition Information			X	
	Trade Secrets (e.g., design diagrams, competitive information, etc.)			X	
Operating Financial Data	Electronic Payment Information (Wire Payment / ACH)			X	
	Paychecks			X	
	Incentives or Bonuses (amounts or percentages)			X	
	Stock Dividend Information			X	
	Bank Account Information			X	