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# CYBERSECURITY AND DATA PROTECTION PROGRAM (CDPP)

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**Payment Card Industry Data Security Standard  
PCI DSS v4.0**

**Self-Assessment Questionnaire (SAQ) B-IP**

**ACME Consulting Enterprises, LLC**



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## PAYMENT CARD INDUSTRY DATA SECURITY STANDARD (PCI DSS) COMPLIANCE PROGRAM OVERVIEW

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### INTRODUCTION

The Cybersecurity and Data Protection Program (CDPP) provides definitive information on the prescribed measures used to establish and enforce the Payment Card Industry Data Security Standard (PCI DSS) compliance program at ACME Consulting Enterprises, LLC (ACME).

ACME is committed to protecting its employees, partners, clients and ACME from damaging acts that are intentional or unintentional. Effective security is a team effort involving the participation and support of every entity that interacts with ACME data and systems, applications and services. Therefore, it is the responsibility of both ACME personnel and third-parties to be aware of and adhere to ACME's cybersecurity and data protection requirements.

Protecting ACME data and the systems that collect, process and maintain this data is of critical importance. Commensurate with risk, security and privacy measures must be implemented to guard against unauthorized access to, alteration, disclosure or destruction of data and systems, applications and services. This also includes protection against accidental loss or destruction. The security of systems, applications and services must include controls and safeguards to offset possible threats, as well as controls to ensure confidentiality, integrity and availability:

- **Confidentiality** – This addresses preserving authorized restrictions on access and disclosure to authorized users and services, including means for protecting personal privacy and proprietary information.
- **Integrity** – This addresses protecting against improper modification or destruction, including ensuring non-repudiation and authenticity.
- **Availability** – This addresses timely, reliable access to data, systems and services for authorized users, services and processes.

### POLICY OVERVIEW

To ensure an acceptable level of cybersecurity risk, ACME is required to design, implement and maintain a coherent set of policies, standards, procedures and guidelines to manage risks to its data and systems.

The CDPP addresses the policies, standards and guidelines. Data / process owners, in conjunction with asset custodians, are responsible for creating, implementing and updated operational procedures to comply with CDPP requirements.

ACME users must protect and ensure the Confidentiality, Integrity and Availability (CIA) of data and systems, regardless of how its data is created, distributed or stored.

- Security controls will be tailored accordingly so that cost-effective controls can be applied commensurate with the risk and sensitivity of the data and system; and
- Security controls must be designed and maintained to ensure compliance with all legal requirements.

### SCOPE & APPLICABILITY

These policies, standards and guidelines apply to all ACME data, systems, activities and assets owned, leased, controlled or used by ACME, its agents, contractors or other business partners on behalf of ACME. These policies, standards and guidelines apply to all ACME employees, contractors, sub-contractors and their respective facilities supporting ACME business operations, wherever ACME cardholder data is stored or processed, including any third-party contracted by ACME to handle, process, transmit, store or dispose of ACME's cardholder data.

Some standards apply specifically to persons with a specific job function (e.g., a System Administrator); otherwise, all personnel supporting ACME business functions shall comply with the standards. ACME departments shall use these standards or may create a more restrictive standard, but none that are less restrictive, less comprehensive or less compliant than these standards.

These policies do not supersede any other applicable law or higher-level company directive or existing labor management agreement in effect as of the effective date of this policy. ACME reserves the right to revoke, change or supplement these policies, standards and guidelines at any time without prior notice. Such changes must be effective immediately upon approval by management unless otherwise stated.

ACME's documented roles and responsibilities provides a detailed description of ACME user roles and responsibilities, regarding cybersecurity-related use obligations.

## POLICIES, CONTROLS, STANDARDS, PROCEDURES & GUIDELINES STRUCTURE

ACME's cybersecurity and data protection documentation is comprised of five (5) core components:

- (1) Policies are established by the organization's corporate leadership establishes "management's intent" for cybersecurity and data protection requirements that are necessary to support the organization's overall strategy and mission;
- (2) Control Objectives identify the technical, administrative and physical protections that are generally tied to a law, regulation, industry framework or contractual obligation;
- (3) Standards provide organization-specific, quantifiable requirements for cybersecurity and data protection;
- (4) Procedures (also known as Control Activities) establish the defined practices or steps that are performed to meet to implement standards and satisfy controls / control objectives; and
- (5) Guidelines are additional guidance that is recommended, but not mandatory.

### PROCEDURE

DEFINED PRACTICES / STEPS TO IMPLEMENT STANDARDS & GUIDELINES

### GUIDELINE

ADDITIONAL, RECOMMENDED GUIDANCE THAT IS NOT MANDATORY

### STANDARD

ORGANIZATION-SPECIFIC REQUIREMENTS TO SATISFY CONTROL OBJECTIVES

### CONTROL OBJECTIVE

DESCRIBES WHAT IS TO BE ACHIEVED AS A RESULT OF IMPLEMENTING CONTROLS

### POLICY

HIGH-LEVEL STATEMENT OF MANAGEMENT INTENT

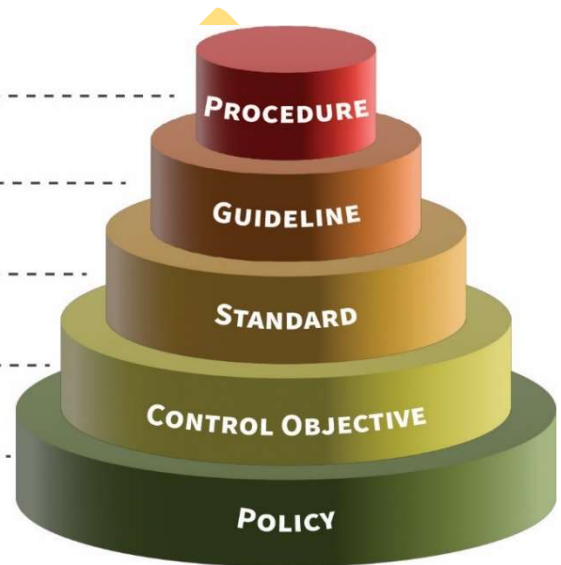


Figure 1: Cybersecurity Documentation Hierarchy

### VIOLATIONS OF POLICIES, STANDARDS AND/OR PROCEDURES

Any ACME user found to have violated any policy, standard or procedure may be subject to disciplinary action, up to and including termination of employment. Violators of local, state, Federal and / or international law may be reported to the appropriate law enforcement agency for civil and / or criminal prosecution.

### EXCEPTION TO STANDARDS

While every exception to a standard potentially weakens protection mechanisms for ACME systems and underlying data, occasionally exceptions will exist. When requesting an exception, users must submit a business justification for deviation from the standard in question.

### UPDATES TO POLICIES & STANDARDS

Updates to the Cybersecurity and Data Protection Program (CDPP) will be announced to employees via management updates or email announcements. Changes will be noted in the [Record of Changes](#) to highlight the pertinent changes from the previous policies, procedures, standards and guidelines.

### KEY TERMINOLOGY

For PCI DSS-specific terminology, the **PCI Security Standards Council's Glossary** is the authoritative source for terminology definitions.<sup>1</sup> For other cybersecurity terminology, the National Institute of Standards and Technology (NIST) IR 7298, *Glossary of Key Information Security Terms*, is the alternative reference document that ACME uses to define common cybersecurity terms.<sup>2</sup> Key terminology to be aware of includes:

Adequate Security. A term describing protective measures that are commensurate with the consequences and probability of loss, misuse or unauthorized access to or modification of information.

<sup>1</sup> PCI SSC Glossary - [https://www.pcisecuritystandards.org/pci\\_security/glossary](https://www.pcisecuritystandards.org/pci_security/glossary)

<sup>2</sup> NIST IR 7298 - <https://nvlpubs.nist.gov/nistpubs/ir/2019/NIST.IR.7298r3.pdf>

Asset: A term describing any data, device, application, service or other component of the environment that supports information-related activities. An asset is a resource with economic value that a ACME owns or controls.

Asset Custodian: A term describing a person or entity with the responsibility to assure that the assets are properly maintained, are used for the purposes intended and that information regarding the equipment is properly documented.

Cardholder Data Environment (CDE): A term describing the area of the network that possesses cardholder data or sensitive authentication data and those systems and segments that directly attach or support cardholder processing, storage, or transmission. Adequate network segmentation, which isolates systems that store, process, or transmit cardholder data from those that do not, may reduce the scope of the cardholder data environment and thus the scope of the PCI assessment

Cloud Computing. A term describing a technology infrastructure model for enabling ubiquitous, convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction. It also includes commercial offerings for Software-as-a-Service (SaaS), Infrastructure-as-a-Service (IaaS) and Platform-as-a-Service (PaaS).

Control: A term describing any management, operational or technical method that is used to manage risk. Controls are designed to monitor and measure specific aspects of standards to help ACME accomplish stated goals or objectives. All controls map to standards, but not all standards map to Controls.

Control Objective: A term describing targets or desired conditions to be met that are designed to ensure that policy intent is met. Where applicable, Control Objectives are directly linked to an industry-recognized leading practice to align ACME with accepted due diligence and due care requirements.

Cybersecurity / Information Security: A term that covers the protection of information against unauthorized disclosure, transfer, modification or destruction, whether accidental or intentional. The focus is on the Confidentiality, Integrity, Availability and Safety (CIAS) of data.

Data: A term describing an information resource that is maintained in electronic or digital format. Data may be accessed, searched or retrieved via electronic networks or other electronic data processing technologies. Annex 1: Data Classification & Handling Guidelines provides guidance on data classification and handling restrictions.

Data Controller. A term describing the privacy stakeholder (or privacy stakeholders) that determines the purposes and means for processing Personal Data (PD) other than natural persons who use data for personal purposes

Data Principle. A term describing the natural person to whom the Personal Data (PD) relates

Encryption: A term describing the conversion of data from its original form to a form that can only be read by someone that can reverse the encryption process. The purpose of encryption is to prevent unauthorized disclosure of data.

Guidelines: A term describing recommended practices that are based on industry-recognized leading practices. Unlike Standards, Guidelines allow users to apply discretion or leeway in their interpretation, implementation or use.

Information Technology (IT). A term includes computers, ancillary equipment (including imaging peripherals, input, output and storage devices necessary for security and surveillance), peripheral equipment designed to be controlled by the central processing unit of a computer, software, firmware and similar procedures, services (including support services) and related resources.

Least Privilege: A term describing the theory of restricting access by only allowing users or processes the least set of privileges necessary to complete a specific job or function.

Personal Data / Personal Information (PD). A term describing any information relating to an identified or identifiable natural person ("data subject"); an identifiable person is one who can be identified, directly or indirectly, in particular by reference to an identifier such as a name, an identification number, location data, online identifier or to one or more factors specific to the physical, physiological, genetic, mental, economic, cultural or social identity of that person.<sup>3</sup>

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<sup>3</sup> European Union General Data Protection Requirement – Article 4 (1)

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## PCI DSS SECTION 1: BUILD AND MAINTAIN A SECURE NETWORK AND SYSTEMS

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### POLICY: NETWORK SECURITY

Management Intent: The purpose of the network security policy is to ensure sufficient security controls are in place to protect the confidentiality and integrity of ACME's communications, as well as to provide situational awareness of activity on ACME's networks.

Policy: ACME shall leverage industry-recognized network security management practices to strengthen the security and resilience of its network infrastructure. Layered defenses shall be utilized to restrict the ability of adversaries to transverse unimpeded across ACME's network. The concepts of "least privilege" and "least functionality" shall be consistently implemented across all network access points.

Supporting Documentation: This policy is supported by the following control objectives, standards and guidelines.

### PRINCIPLE REQUIREMENT #1: INSTALL & MAINTAIN NETWORK SECURITY CONTROLS (NSC)

Network Security Controls (NSCs), such as firewalls and other network security technologies, are network policy enforcement points that typically control network traffic between two or more logical or physical network segments (or subnets) based on pre-defined policies or rules. NSCs are designed to examine all network traffic entering (ingress) and leaving (egress) a segment and decide, based on the policies defined, whether the network traffic is allowed to pass or whether it should be rejected. Typically, NSCs are placed between environments with different security needs or levels of trust, however in some environments NSCs control the traffic to individual devices irrespective of trust boundaries. Policy enforcement generally occurs at layer 3 of the OSI model, but data present in higher layers is also frequently used to determine policy decisions.

Common examples of untrusted networks include the Internet, dedicated connections such as business-to-business communication channels, wireless networks, carrier networks (such as cellular), third-party networks, and other sources outside the entity's ability to control. Furthermore, untrusted networks also include corporate networks that are considered out-of-scope for PCI DSS, because they are not assessed, and therefore must be treated as untrusted because the existence of security controls has not been verified. While an entity may consider an internal network to be trusted from an infrastructure perspective, if a network is out of scope for PCI DSS, that network must be considered untrusted for PCI DSS.

### REQUIREMENT 1.2

Network Security Controls (NSCs) are configured and maintained.

#### DEFINED APPROACH REQUIREMENT 1.2.3

Control Objective: A representation of the boundaries between the CDE, all trusted networks, and all untrusted networks, is maintained and available.

PCI DSS Requirement Description: An accurate network diagram(s) is maintained that shows all connections between the CDE and other networks, including any wireless networks.

Standard: Data/process owners and asset custodians must:

- (a) Verify that a current and accurate network diagram exists for their network environment(s) that includes, but is not limited to:
  1. All locations (e.g., retail locations, data centers, corporate locations, cloud providers, etc.);
  2. Clear labeling of all network segments;
  3. All security controls providing segmentation, including unique identifiers for each control (e.g., name of control, make, model, and version);
  4. All in-scope Network Security Controls (NSCs) including:
    - A. Web Application Firewalls (WAF);
    - B. Anti-malware solutions;
    - C. Change management solutions;
    - D. Intrusion Detection System / Intrusion Prevention System (IDS/IPS);
    - E. Log aggregation systems;
    - F. Payment terminals;
    - G. Payment applications;
    - H. Hardware Security Modules (HSMs);

5. Clear labeling of any out-of-scope areas on the diagram via a shaded box or other mechanism;
  6. Date of last update, and names of people that made and approved the updates; and
  7. A legend or key to explain the diagram; and
- (b) Keep network diagrams current that clearly identifies high-risk environments and data flows that have statutory, regulatory and/or contractual compliance impacts.

Guidelines: The network diagrams should provide sufficient documentation to describe the high-level design of the network in terms of systems and implementation details of security and privacy controls employed, with sufficient detail to permit analysis and testing. A current network diagram(s) or other technical or topological solution that identifies network connections and devices can be used to meet this requirement.

Maintaining an accurate and up-to-date network diagram(s) prevents network connections and devices from being overlooked and unknowingly left unsecured and vulnerable to compromise. A properly maintained network diagram(s) helps an organization verify its PCI DSS scope by identifying systems connecting to and from the CDE. Diagrams should be updated by authorized personnel to ensure diagrams continue to provide an accurate description of the network.

All connections to and from the CDE should be identified, including systems providing security, management, or maintenance services to CDE system components.

**DEFINED APPROACH REQUIREMENT 1.2.5**

Control Objective: Unauthorized network traffic (services, protocols, or packets destined for specific ports) cannot enter or leave the network.

PCI DSS Requirement Description: All services, protocols, and ports allowed are identified, approved, and have a defined business need.

Standard: Data/process owners and asset custodians must:

- (a) Identify and the document business requirement for all enabled Ports, Protocols and Services (PPS);
- (b) Receive prior approval for the use of PPS from a ACME employee:
  1. With the appropriate authority and knowledge to understand the impact of the approval; and
  2. Who is independent of those managing the configuration; and
- (c) Implement:
  1. "Least functionality" configurations on its Network Security Controls (NSC) to enable only those PPS with a documented business requirement; and
  2. An explicit "deny all" or an implicit deny after allow statement must ensure that all unnecessary inbound and outbound traffic is denied by default.

Guidelines: Compromises often happen due to unused or insecure services (e.g., telnet and FTP), protocols, and ports, since these can lead to unnecessary points of access being opened into the CDE. Additionally, services, protocols, and ports that are enabled but not in use are often overlooked and left unsecured and unpatched. By identifying the services, protocols, and ports necessary for business, entities can ensure that all other services, protocols, and ports are disabled or removed.

**DEFINED APPROACH REQUIREMENT 1.2.6**

Control Objective: The specific risks associated with the use of insecure services, protocols, and ports are understood, assessed, and appropriately mitigated.

PCI DSS Requirement Description: Security features are defined and implemented for all services, protocols, and ports that are in use and considered to be insecure, such that the risk is mitigated.

Standard: If insecure Ports, Protocols and Services (PPS) are necessary for business operations:

- (a) Data/process owners and asset custodians must:
  1. Identify all insecure PPS that are in use; and
  2. Document the compensating security controls that are implemented to mitigate the risk associated with the use of the insecure PPS; and
- (b) The risk posed by these PPS must be:
  1. Clearly understood; and
  2. Accepted by a ACME employee with the appropriate authority and knowledge to understand the impact of the decision to use insecure PPS.



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## PCI DSS SECTION 4: IMPLEMENT STRONG ACCESS CONTROL MEASURES

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### POLICY: IDENTITY & ACCESS MANAGEMENT

Management Intent: The purpose of the Identification & Access Management (IAM) policy is to implement the concept of “least privilege” through limiting access to ACME’s systems and data to authorized users only.

Policy: ACME shall implement and maintain the principle of “least privilege” within logical access control mechanisms so that only authorized users can gain access to ACME's systems and data.

Supporting Documentation: This policy is supported by the following control objectives, standards and guidelines.

### PRINCIPLE REQUIREMENT #7: RESTRICT ACCESS TO SYSTEM COMPONENTS AND CARDHOLDER DATA BY BUSINESS NEED TO KNOW

Unauthorized individuals may gain access to critical data or systems due to ineffective access control rules and definitions. To ensure critical data can only be accessed by authorized personnel, systems and processes must be in place to limit access based on need to know and according to job responsibilities.

- “Access” or “access rights” are created by rules that provide users access to systems, applications, and data, while “privileges” allow a user to perform a specific action or function in relation to that system, application, or data. For example, a user may have access rights to specific data, but whether they can only read that data, or can also change or delete the data is determined by the user’s assigned privileges.
- “Need to know” refers to providing access to only the least amount of data needed to perform a job.
- “Least privileges” refers to providing only the minimum level of privileges needed to perform a job.

These requirements apply to user accounts and access for employees, contractors, consultants, and internal and external vendors and other third parties (e.g., for providing support or maintenance services). Certain requirements also apply to application and system accounts used by the entity (also called “service accounts”).

#### REQUIREMENT 7.2

Access to system components and data is appropriately defined and assigned.

#### DEFINED APPROACH REQUIREMENT 7.2.2

Control Objective: Access to systems and data is limited to only the access needed to perform job functions, as defined in the related access roles.

PCI DSS Requirement Description: Access is assigned to users, including privileged users, based on:

- Job classification and function.
- Least privileges necessary to perform job responsibilities.

Standard: ACME’s Chief Information Officer (CIO), or the CIO’s designated representative(s) for Identity and Access Management (IAM), must develop and implement Role-Based Access Control (RBAC) to enforce the “principle of least privilege” so that only authorized individuals have access to information or functionality based on a legitimate business need, as defined by the user’s role and responsibilities at ACME. RBAC must:

- (a) Assign individuals the least privileges necessary for the operability of system(s), application(s) and/or processes based on the individual’s designated role and responsibilities; and
- (b) Be set to “deny all” unless specifically allowed, based on a user’s need to know.

Guidelines: RBAC is a type of Discretionary Access Control (DAC). Assigning least privileges helps prevent users without sufficient knowledge about the application from incorrectly or accidentally changing application configuration or altering its security settings. Enforcing least privilege also helps to minimize the scope of damage if an unauthorized person gains access to a user ID. Access rights are granted to a user by assignment to one or several functions. Access is assigned depending on the specific user functions and with the minimum scope required for the job.

Entities may wish to consider use of Privileged Access Management (PAM), which is a method to grant access to privileged accounts only when those privileges are required, immediately revoking that access once they are no longer needed.

**- SUPPLEMENTAL DOCUMENTATION -**

# **CYBERSECURITY & DATA PROTECTION PROGRAM (CDPP)**

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**ANNEXES, TEMPLATES & REFERENCES**

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Version 2022.1



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## ANNEX 1: DATA CLASSIFICATION &amp; HANDLING GUIDELINES

## DATA CLASSIFICATION

Information assets are assigned a sensitivity level based on the appropriate audience for the information. If the information has been previously classified by regulatory, legal, contractual, or company directive, then that classification will take precedence. The sensitivity level then guides the selection of protective measures to secure the information. All data are to be assigned one of the following four sensitivity levels:

CLASSIFICATION	DATA CLASSIFICATION DESCRIPTION	
RESTRICTED	Definition	Restricted information is highly valuable, highly sensitive business information and the level of protection is dictated externally by legal and/or contractual requirements. Restricted information must be limited to only authorized employees, contractors, and business partners with a specific business need.
	Potential Impact of Loss	<ul style="list-style-type: none"> <li>• <b>SIGNIFICANT DAMAGE</b> would occur if Restricted information were to become available to unauthorized parties either internal or external to [Company Name].</li> <li>• Impact could include negatively affecting [Company Name]'s competitive position, violating regulatory requirements, damaging the company's reputation, violating contractual requirements, and posing an identity theft risk.</li> </ul>
CONFIDENTIAL	Definition	Confidential information is highly valuable, sensitive business information and the level of protection is dictated internally by [Company Name]
	Potential Impact of Loss	<ul style="list-style-type: none"> <li>• <b>MODERATE DAMAGE</b> would occur if Confidential information were to become available to unauthorized parties either internal or external to [Company Name].</li> <li>• Impact could include negatively affecting [Company Name]'s competitive position, damaging the company's reputation, violating contractual requirements, and exposing the geographic location of individuals.</li> </ul>
INTERNAL USE	Definition	Internal Use information is information originated or owned by [Company Name], or entrusted to it by others. Internal Use information may be shared with authorized employees, contractors, and business partners who have a business need, but may not be released to the general public, due to the negative impact it might have on the company's business interests.
	Potential Impact of Loss	<ul style="list-style-type: none"> <li>• <b>MINIMAL or NO DAMAGE</b> would occur if Internal Use information were to become available to unauthorized parties either internal or external to [Company Name].</li> <li>• Impact could include damaging the company's reputation and violating contractual requirements.</li> </ul>
PUBLIC	Definition	Public information is information that has been approved for release to the general public and is freely shareable both internally and externally.
	Potential Impact of Loss	<ul style="list-style-type: none"> <li>• <b>NO DAMAGE</b> would occur if Public information were to become available to parties either internal or external to [Company Name].</li> <li>• Impact would not be damaging or a risk to business operations.</li> </ul>

## LABELING

Labeling is the practice of marking a system or document with its appropriate sensitivity level so that others know how to appropriately handle the information. There are several methods for labeling information assets.

- **Printed.** Information that can be printed (e.g., spreadsheets, files, reports, drawings, or handouts) should contain one of the following confidentiality symbols in the document footer on every printed page (see below), or simply the words if the graphic is not technically feasible. The exception for labeling is with marketing material since marketing material is primarily developed for public release.
- **Displayed.** Restricted or Confidential information that is displayed or viewed (e.g., websites, presentations, etc.) must be labeled with its classification as part of the display.



## GENERAL ASSUMPTIONS

- Any information created or received by [Company Name] employees in the performance of their jobs at is Internal Use, by default, unless the information requires greater confidentiality or is approved for release to the general public.
- Treat information that is not assigned a classification level as “Internal Use” at a minimum and use corresponding controls.
- When combining information with different sensitivity levels into a single application or database, assign the most restrictive classification of the combined asset. For example, if an application contains Internal Use and Confidential information, the entire application is Confidential.
- Restricted, Confidential and Internal Use information must never be released to the general public but may be shared with third parties, such as government agencies, business partners, or consultants, when there is a business need to do so, and the appropriate security controls are in place according to the level of classification.
- You may not change the format or media of information if the new format or media you will be using does not have the same level of security controls in place. For example, you may not export Restricted information from a secured database to an unprotected Microsoft Excel spreadsheet.

## PERSONAL DATA (PD)

PD is any information about an individual maintained by [Company Name] including any information that:

- Can be used to distinguish or trace an individual's identity, such as name, social security number, date and place of birth, mother's maiden name, or biometric records; and
- Is linked or linkable to an individual, such as medical, educational, financial, and employment information.

Sensitive PD (sPD) is always PD, but PD is not always sPD. Examples of PD include, but are not limited to:

- Name
  - Full name;
  - Maiden name;
  - Mother's maiden name; and
  - Alias(es);
- Personal Identification Numbers
  - Social Security Number (SSN);
  - Passport number;
  - Driver's license number;
  - Taxpayer Identification Number (TIN), and
  - Financial account or credit card number;
- Address Information
  - Home address; and
  - Personal email address;
- Personal Characteristics
  - Photographic image (especially of the face or other identifying characteristics, such as scars or tattoos);
  - Fingerprints;
  - Handwriting, and

DATA HANDLING GUIDELINES

HANDLING CONTROLS	RESTRICTED	CONFIDENTIAL	INTERNAL USE	PUBLIC
<b>Non-Disclosure Agreement (NDA)</b>	<ul style="list-style-type: none"> <li>▪ NDA is required prior to access by non-[Company Name] employees.</li> </ul>	<ul style="list-style-type: none"> <li>▪ NDA is recommended prior to access by non-[Company Name] employees.</li> </ul>	<i>No NDA requirements</i>	<i>No NDA requirements</i>
<b>Internal Network Transmission</b> (wired & wireless)	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Instant Messaging is prohibited</li> <li>▪ FTP is prohibited</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is recommended</li> <li>▪ Instant Messaging is prohibited</li> <li>▪ FTP is prohibited</li> </ul>	<i>No special requirements</i>	<i>No special requirements</i>
<b>External Network Transmission</b> (wired & wireless)	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Instant Messaging is prohibited</li> <li>▪ FTP is prohibited</li> <li>▪ Remote access should be used only when necessary and only with VPN and two-factor authentication</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Instant Messaging is prohibited</li> <li>▪ FTP is prohibited</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is recommended</li> <li>▪ Instant Messaging is prohibited</li> <li>▪ FTP is prohibited</li> </ul>	<i>No special requirements</i>
<b>Data At Rest</b> (file servers, databases, archives, etc.)	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Logical access controls are required to limit unauthorized use</li> <li>▪ Physical access restricted to specific individuals</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is recommended</li> <li>▪ Logical access controls are required to limit unauthorized use</li> <li>▪ Physical access restricted to specific groups</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is recommended</li> <li>▪ Logical access controls are required to limit unauthorized use</li> <li>▪ Physical access restricted to specific groups</li> </ul>	<ul style="list-style-type: none"> <li>▪ Logical access controls are required to limit unauthorized use</li> <li>▪ Physical access restricted to specific groups</li> </ul>
<b>Mobile Devices</b> (iPhone, iPad, MP3 player, USB drive, etc.)	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Remote wipe must be enabled, if possible</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Remote wipe must be enabled, if possible</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is recommended</li> <li>▪ Remote wipe should be enabled, if possible</li> </ul>	<i>No special requirements</i>
<b>Email</b> (with and without attachments)	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Do not forward</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is required</li> <li>▪ Do not forward</li> </ul>	<ul style="list-style-type: none"> <li>▪ Encryption is recommended</li> </ul>	<i>No special requirements</i>
<b>Physical Mail</b>	<ul style="list-style-type: none"> <li>▪ Mark "Open by Addressee Only"</li> <li>▪ Use "Certified Mail" and sealed, tamper-resistant envelopes for external mailings</li> <li>▪ Delivery confirmation is required</li> <li>▪ Hand deliver internally</li> </ul>	<ul style="list-style-type: none"> <li>▪ Mark "Open by Addressee Only"</li> <li>▪ Use "Certified Mail" and sealed, tamper-resistant envelopes for external mailings</li> <li>▪ Delivery confirmation is required</li> <li>▪ Hand delivering is recommended over interoffice mail</li> </ul>	<ul style="list-style-type: none"> <li>▪ Mail with company interoffice mail</li> <li>▪ US Mail or other public delivery systems and sealed, tamper-resistant envelopes for external mailings</li> </ul>	<i>No special requirements</i>
<b>Printer</b>	<ul style="list-style-type: none"> <li>▪ Verify destination printer</li> <li>▪ Attend printer while printing</li> </ul>	<ul style="list-style-type: none"> <li>▪ Verify destination printer</li> <li>▪ Attend printer while printing</li> </ul>	<ul style="list-style-type: none"> <li>▪ Verify destination printer</li> <li>▪ Retrieve printed material without delay</li> </ul>	<i>No special requirements</i>

## ANNEX 2: DATA CLASSIFICATION EXAMPLES

The table below shows examples of common data instances that are already classified to simplify the process. This list is not inclusive of all types of data, but it establishes a baseline for what constitutes data sensitivity levels and will adjust to accommodate new types or changes to data sensitivity levels, when necessary.

**IMPORTANT:** You are instructed to classify data more sensitive than this guide, if you feel that is warranted by the content.

Data Class	Sensitive Data Elements	Public	Internal Use	Confidential	Restricted
Client or Employee Personal Data	Social Security Number (SSN)				X
	Employer Identification Number (EIN)				X
	Driver's License (DL) Number				X
	Financial Account Number				X
	Payment Card Number (credit or debit)				X
	Government-Issued Identification (e.g., passport, permanent resident card, etc.)				X
	Controlled Unclassified Information (CUI)				X
	Birth Date			X	
	First & Last Name		X		
	Age		X		
	Phone and/or Fax Number		X		
	Home Address		X		
	Gender		X		
	Ethnicity		X		
Email Address		X			
Employee-Related Data	Compensation & Benefits Data				X
	Medical Data				X
	Workers Compensation Claim Data				X
	Education Data			X	
	Dependent or Beneficiary Data			X	
Sales & Marketing Data	Business Plan (including marketing strategy)			X	
	Financial Data Related to Revenue Generation			X	
	Marketing Promotions Development		X		
	Internet-Facing Websites (e.g., company website, social networks, blogs, promotions, etc.)	X			
	News Releases	X			
Networking & Infrastructure Data	Username & Password Pairs				X
	Public Key Infrastructure (PKI) Cryptographic Keys (public & private)				X
	Hardware or Software Tokens (multifactor authentication)				X
	System Configuration Settings			X	
	Regulatory Compliance Data			X	
	Internal IP Addresses			X	
	Privileged Account Usernames			X	
	Service Provider Account Numbers			X	
Strategic Financial Data	Corporate Tax Return Information			X	
	Legal Billings			X	
	Budget-Related Data			X	
	Unannounced Merger and Acquisition Information			X	
	Trade Secrets (e.g., design diagrams, competitive information, etc.)			X	
Operating Financial Data	Electronic Payment Information (Wire Payment / ACH)			X	
	Paychecks			X	
	Incentives or Bonuses (amounts or percentages)			X	
	Stock Dividend Information			X	
	Bank Account Information			X	